



a Berkshire Hathaway and Jefferies Financial Group company



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**MEMORANDUM OF UNDERSTANDING**  
**BETWEEN**  
**Berkadia Services India Pvt Ltd**  
**AND**  
**GURU NANAK INSTITUTE OF TECHNOLOGY,**  
**IBRAHIMPATNAM**

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**Berkadia Services India Pvt Ltd**  
**AND**  
**GURU NANAK INSTITUTE OF TECHNOLOGY,**  
**IBRAHIMPATNAM**

This memorandum of understanding is made on 3<sup>rd</sup> august 2017 between Berkadia services India private limited, 9th floor, block 2, DLF cyber city Gachibowli village, plots no: 129 to 132 serilingampally mandal, Hyderabad, AP 500019 and Guru Nanak Institute Of Technology at ibrahimpatnam, Hyderabad, RR district-501516. review of this memorandum shall be made on or before 30<sup>th</sup> July 2018, at which time this agreement may be extended, modified or terminated.

1. In order to promote co operation and advancement of academic and business exchanges between Berkadia Services India private limited and Guru Nana institutions; the two institutions agree upon the following:
  - 1.1 Berkadia services India private limited & Guru Nanak Institutions, joint certification programme (JCP) to be offered as an optional course to the student along with the regular MBA /PGDM course & B.Tech course.
  - 1.2 Berkadia services India private limited would have the first right to interview and select students within the academic year for employment with Berkadia services India private limited, from those who undergo this JCP.
2. Berkadia services India private limited agrees to:
  - 2.1 Develop the JCP curriculum and communicate the same to Guru Nanak Institutions.
  - 2.2 Conduct/arrange for guest lecturers for the portion of the curriculum provided in the annexure.
3. Guru Nanak Intuitions agrees to :
  - 3.1 Conduct lectures for the portion of the curriculum of JCP provided in the annexure.
  - 3.2 Ensure infrastructure facilities / needs.

4. The purpose of this memorandum of understanding is only express the intentions of the parties and is not intended to be legally binding on either party.
5. Provide training material; jointly develop between Berkadia services India private limited Guru Nanak Institutions, for the JCP being offered.
6. The offers will be made to the select students by Berkadia services India private limited Successful completion of the course & exam.
7. Post acceptance of offer by Berkadia services India private limited, the students shall participate in the on campus placement process of any other organization thereafter.
8. The terms of cooperation for each specific activity contemplated under this memorandum understanding shall be mutually discussed and agreed upon in writing by both parties prior to the initiation of that activity.
9. Each institution shall designate a liaison officer to develop and coordinate the specific activity agreed upon.
10. This memorandum of understanding imposes no financial obligation on either party.
11. Each party recognizes that the other party has, may have or will have arrangements of a similar or different nature with other institutions during the currency of this memorandum of understanding.
12. Each party shall keep confidential any information that it receives from the other parties publication of any material that is jointly developed by the two parties will be considered confidential and will not be shared in any public forum or with any third party, without prior consent / approval of the other in writing ,obtained from the authorized signatory.
13. On completion of training period once the student joins Berkadia, certificate of qualifying examination of the student should not be issued by the college till he completes one year...service with Berkadia.
14. This memorandum shall remain in effect until terminated by either party.

15. The terms of cooperation may be extended beyond the terms mentioned in this memorandum of understanding, basis discussion and up on mutual agreement between the two parties.

Berkadia Services India private limited

For Guru Nanak Institute Of Technology



**Berkadia Pvt Ltd,**  
**Managing Director**



**Dr. S. Sreenatha Reddy**  
**Principal**  
**Guru Nanak Institute Of Technology**





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